

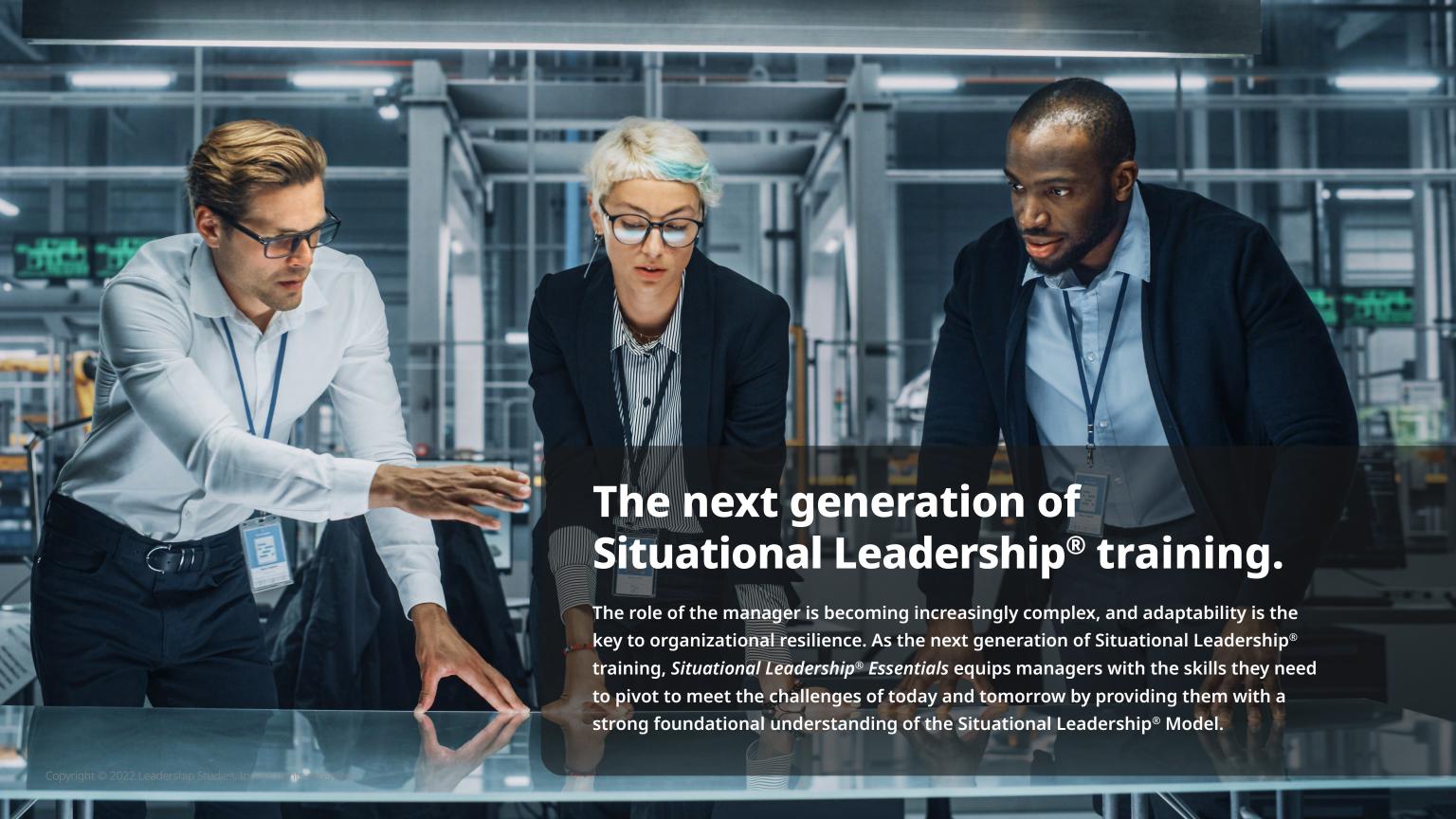


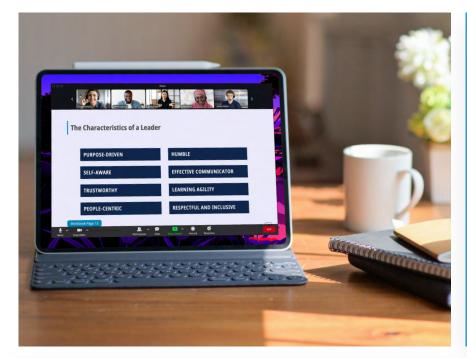
**Introducing** 

# Situational Leadership® Essentials

Developing Situational Leaders through personalized learning solutions.







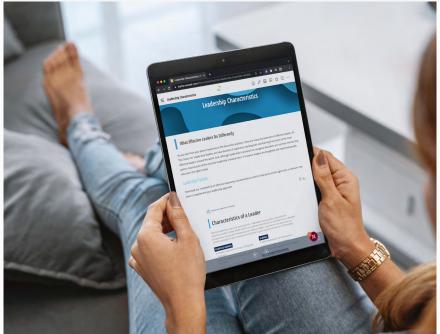
## Modern

Learners today work in unprecedentedly diverse teams in a variety of environments and communication channels. As such, they need training that is **clear**, **relevant**, applicable and **accessible** to them when and how they need it.



## Consistent

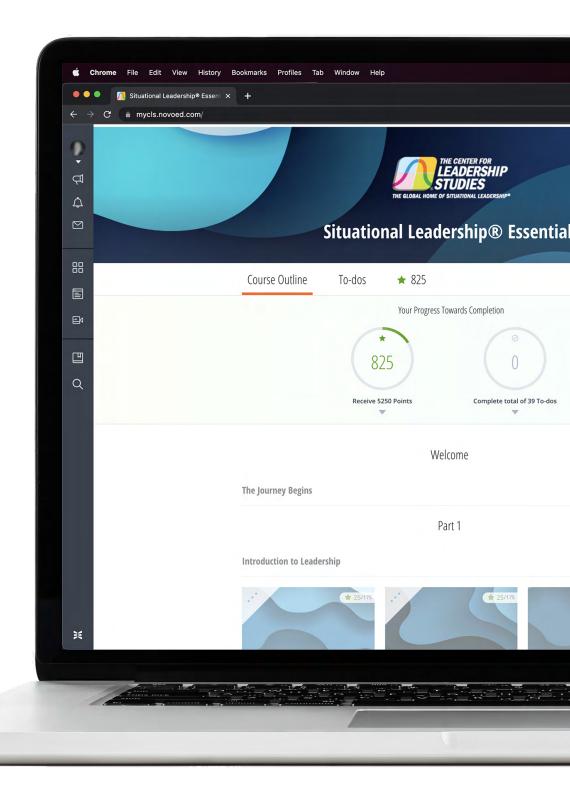
Learning objectives, outcomes, content and materials are consistent across all modalities. But while the content remains the same, the learning experience is optimized to each modality.



## **Flexible**

Situational Leadership® Essentials provides a single solution for your hybrid workforce, helping you increase the scale and speed of your leadership training to develop more leaders in less time.

# One Course. Four Modalities. Infinite Possibilities.



# **Learning Outcomes**

Situational Leadership® Essentials teaches first-time and mid-level managers to flex and adapt their leadership style to meet the needs of others.

Achieve clarity and alignment by understanding team members' priorities and tasks and communicating expectations.

Match your leadership approach to the corresponding needs of an individual for a specific task. Avoid underleading and overleading by recognizing that a one-size-fits-all approach to leadership is ineffective.

Respond to change by maintaining an awareness of team members' changing circumstances and performance needs.

Build trust over time by correctly diagnosing a situation, adapting to others' needs and leveraging open, two-way communication.

# **Learning Features**

**Engaging:** Integrates activities with daily work and makes an immediate impact

**Highly Relevant:** Supports retention, reflection, practice, application and feedback

**Self and 360° Assessments:** Measure the current leadership behaviors of a manager

**Reinforcement and Practice:** Provide tools for application on-the-job

**Facilitator Feedback:** Supports learners with expert advice and insights

**Collaborative Learning:** Enables learners to share insights, feedback and encouragement with each other (cohort collaboration)

**Streamlined Certification Process:** Equips trainers to deliver the course across all modalities with one certification process



Leveraging cutting-edge, multimodal learning design, this course enables your leaders to build trust and enhance critical skills that drive results and increase engagement.

# **Learning Formats**

Situational Leadership® Essentials delivers consistent, high-impact learning experiences across multiple modalities to meet the unique needs of your learners.





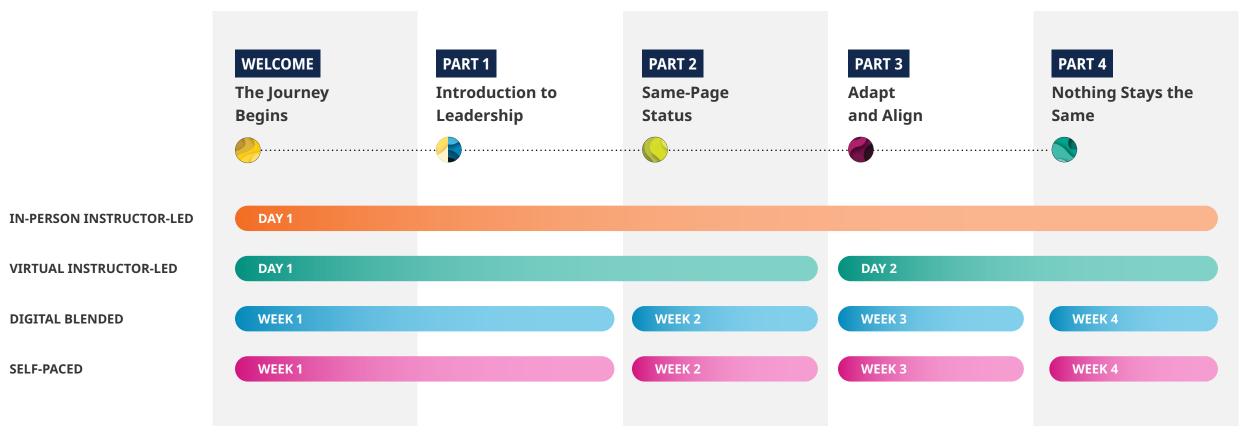




MODALITY	In-Person Instructor-Led	Virtual Instructor-Led	Digital Blended	Self-Paced
DURATION	1 day	2 half days	4 weeks	4 weeks
SEAT TIME	8 hours	8 hours	8 hours	8 hours
LEARNING STYLE	Synchronous	Synchronous	Polysynchronous	Asynchronous
MATERIALS	Participant Workbook and handout	Digital Participant Workbook and digital handout	Digital handouts and job aids	Digital handouts and job aids

## **Your Learning Journey**

This learning journey provides a strong foundational understanding of the Situational Leadership® Model and equips managers with the skills they need to pivot to meet the challenges of today and tomorrow.



Note: The timelines depicted in this graphic reflect the rollout recommendations by CLS.

The most trusted leadership model now available to meet the needs of your specific situation.

## Reinforcement

In addition to the course training materials, we have a robust sustainment system that gives leaders tools to help translate their experience in the classroom to the real-world work environment and begin applying their learning right away.

#### **Action Plan**

Leaders use this Action Plan to proactively clarify and organize their thoughts when responding to performers at each Performance Readiness® Level for a task.

#### **Conversation Follow-Up Reflection**

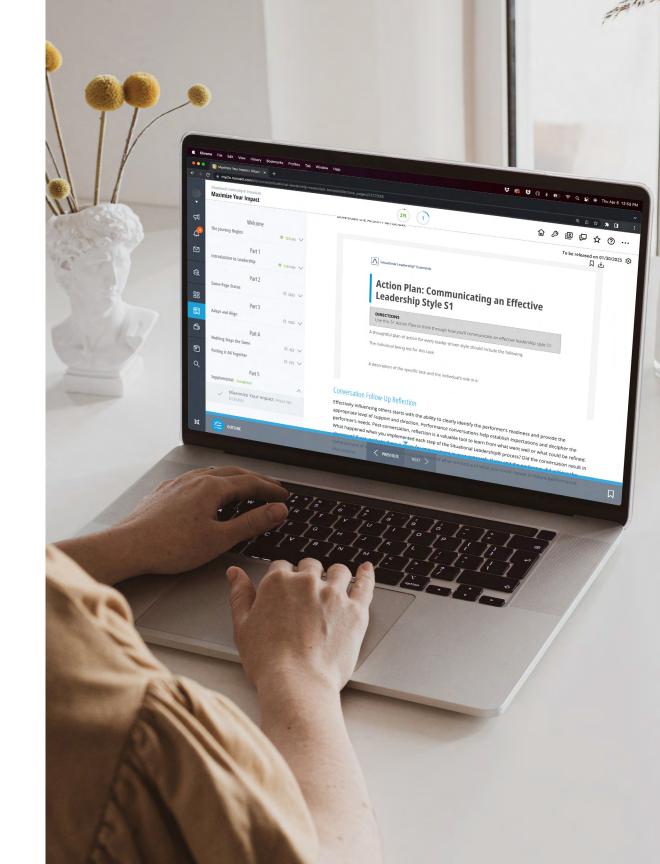
This reflection exercise asks leaders to think about how they conveyed each step of the Situational Leadership® process for a specific task in a performance conversation with their team member.

#### **Feedback Reflection**

This handout encourages leaders to examine feedback they received on their demonstration of the four leadership styles, revealing areas for improvement or validation of their efforts.

#### **Pocket Reference Guide**

This tool provides leaders with quick access to key concepts and terms from the Situational Leadership® Model when preparing for conversations designed to influence others.



# **What People Are Saying**

"The Situational Leadership® Essentials' course provides the practical toolkit for any leader looking to synchronize their style to the needs of those they lead."

- Associate Partner

"The flexibility of the *Situational Leadership® Essentials'* course allows our team to match the different modalities to our training audiences while delivering a consistent message and engaging experience."

– Director of Learning & Development at a Leading Pharmaceutical Giant

"Finally, a leadership training program that delivers highquality learning across the board."

– Director of Training at a Leading Manufacturing Organization

## Participant ratings

Would recommend to a friend

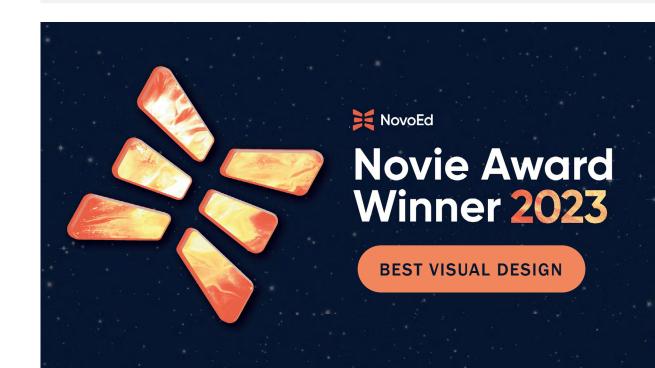


Anticipate an increase in effectiveness



Feel more equipped to lead







## **Get Started Today**

#### **Public Workshop**

Your leaders attend any modality of the public workshop.

**Learn More** 

#### **Private Workshop**

Utilize one of our Certified
Trainers to facilitate the
virtual, digital blended or inperson course across your
organization.

**Learn More** 

#### Certification

Certify your internal trainer(s) to facilitate *Situational Leadership® Essentials* for your learners.

**Learn More** 

Email us to get started with your journey

Situational Leadership® Essentials

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